

## Olie Shimping ...

## The RED VELVET COOKIE OPPORTUNITY

- Cookie penetration is 94%, the highest of all snack dessert foods
- ✓ 81% of consumers eat cookies as a snack!
- 74% of consumers who eat cookies do so as a treat and 69% to satisfy a craving<sup>1</sup>
- Over 33% of supermarket foodservice retailers menu red velvet sweet baked items.<sup>2</sup>
- The Otis Spunkmeyer Red Velvet cookie creates high visual impact, ideal for capturing incremental ring throughout the year: summer holidays, winter holidays, Valentine's Day or everyday celebrations.



CAPTURE IMPULSE PURCHASES IN YOUR PREMIUM BAKERY CASE. [1.50z]



OFFER FRESH-BAKED, BUNDLED VALUE. [1.502]



COMMAND APPETIZING VISUAL IMPACT AND IMPULSE PURCHASES IN THE IN-AISLE BAKERY CASE. (302)



MAKE ANY CELEBRATION SIMPLE WITH A CATERING TRAY. [1.502]

## Why OTIS SPUNKMEYER?

Otis Spunkmeyer, the #1 Foodservice Cookie Brand<sup>3</sup>, is your go-to cookie. Our partnership will help you capture consumers' growing taste for premium cookies and stores' low-labor needs.

- Aided awareness of Otis Spunkmeyer is 60%1
- Awareness is especially strong with consumers ages 25-34 (72%) and 35-44 (65%)<sup>1</sup>
- Otis Spunkmeyer outsells the nearest branded competitor 2:13

(U)D

- 1 Mintel, Technomic AFH Study & Nielsen xAOC
- 2 Technomic Ignite, January 2024
- 3 Circana Supply Track, November 2023

PRODUCT DESCRIPTION	ITEM CODE	GTIN	COOKIES /CASE	WEIGHT / COOKIE	CASE Dimensions	CASE NET WEIGHT	п	HI	CASES/ PALLET	AMBIENT Shelf life
Cournet Red Velvet Cookie	19981	10013087199816	240	1.5oz (43g)	15.69 L x 11.19 W x 8.125 H	22.5 lbs (10.2kg)	10	7	70	7 Days Packaged
	24246	10013087242468	140	3.0oz (85g)	17.5 L × 10.5 W × 9.5 H	26.25 lbs (11.9kg)	9	8	72	7 Days Packaged



FOR MORE INFORMATION CONTACT YOUR LOCAL ASPIRE BAKERIES SALES REPRESENTATIVE OR CALL 1-844-99ASPIRE (1-844-992-7747)